

ECON3150/4150: Introductory Econometrics – Re-take Exam Spring 2024

Be brief and to the point and always motivate your answers. All sub-questions have equal weight.

```
# Results to Question 1.
# salary          1990 salary, thousands $
# pcsalary        % change salary, 89-90
# sales           1990 firm sales, millions $
# roe             return on equity (roe), 88-90 avg
# pcroe          % change roe, 88-90
# ros            return on firm's stock (ros), 88-90
# manuf          =1 if firm sector = manufacturing
# finance        =1 if firm sector = finance
# consprod       =1 if firm sector = consumer product
# utility        =1 if firm sector = transport. or utilities
# lsalary        natural log of salary
# lsales         natural log of sales
```

##	mean	SD	min	max	N
## salary	1281.1196172	1.372345e+03	223.000000	14822.000000	209
## pcsalary	13.2822967	3.263392e+01	-61.000000	212.000000	209
## sales	6923.7932823	1.063327e+04	175.199997	97649.898438	209
## roe	17.1842105	8.518509e+00	0.500000	56.299999	209
## pcroe	10.8004784	9.721940e+01	-98.900002	977.000000	209
## ros	61.8038278	6.817705e+01	-58.000000	418.000000	209
## manuf	0.3205742	4.678178e-01	0.000000	1.000000	209
## finance	0.2200957	4.153057e-01	0.000000	1.000000	209
## consprod	0.2870813	4.534861e-01	0.000000	1.000000	209
## utility	0.1722488	3.785031e-01	0.000000	1.000000	209
## lsalary	6.9503861	5.663741e-01	5.407172	9.603868	209
## lsales	8.2922648	1.013161e+00	5.165928	11.489144	209

```
##
##          reg1          reg2          reg3          reg4
## Dependent Var.:  lsalary          lsalary          lsalary          lsalary
##
## lsales          0.257 (0.032)  0.244 (0.034)  0.275 (0.030)  0.257 (0.032)
## finance          0.124 (0.081)
## consprod        0.239 (0.091)
## utility         -0.353 (0.071)
## roe              0.018 (0.003)  0.011 (0.004)
## Constant        4.82 (0.271)  4.89 (0.290)  4.36 (0.260)  4.59 (0.287)
##
## S.E. type       Heteros.-rob. Heterosk.-rob. Heteros.-rob. Heterosk.-rob.
## R2              0.21082      0.33556      0.28199      0.35687
## Observations    209          209          209          209
```

```
# Results to Question 1i.
wald(reg2, keep="finance|consprod|utility", vcov="iid")
var(predict(reg2))/var(ceosal1$lsalary)
```

1. We are interested in understanding the determinants of CEO salaries using the dataset and regression models in the R-output above:
 - a. Interpret the size of the coefficient on `lsales` in the 1st results column (`reg1`).
 - b. Construct and interpret the 99% confidence interval for the coefficient on `lsales` in `reg1`.
 - c. Interpret the coefficient on `finance` in the 2nd column (`reg2`). Is this estimate significant at the 1% level?
 - d. Sales in manufacturing are 1,7 billion USD. Use `reg2` to compute the average CEO salary in manufacturing in USD.
 - e. Suppose sales in manufacturing increase by 17 million. Use `reg2` to compute the new average CEO salary in USD. What do you need to assume for this to be a good prediction?
 - f. Perform a joint two-sided F-test (assuming homoskedasticity) of the null-hypothesis that CEO salaries do not differ across sectors in the 4th results column (`reg4`). Do you reject the null hypothesis at the 5% level?
 - g. Explain why the coefficient on `finance` is larger in the `reg4` compared to `reg2`.
 - h. How would the coefficients in `reg4` change if both salary **and** sales were measured in single USD (instead of thousands and millions USD respectively)?
 - i. What two numbers (rounded to 3 decimals) does the R-code above in the output (marked Question 1i.) produce?
 - j. You are interesting in testing whether the effect of `roe` on $\log(\text{salary})$ is decreasing as `roe` increases. What is the regression specification that you would estimate?
 - k. Write the R-code that implements the estimation proposed in 1j.

```
# Dataset for exercise 2:
# firm time  productivity
# A      0      105
# A      1      125
# A      2      185
# B      0       80
# B      1      105
# B      2     112.5
# C      0     97.5
# C      1     107.5
# C      2     165
```

2. Suppose we are interested in evaluating the impact of a new training program on workers' productivity. Consider the following simplified scenario where we have 3 years of data for three different firms: Firm A, which implemented a training program after period $t=1$, and two other firms B and C which did not implement any training program. The dataset above reports average productivity for all workers in each firm:
- Based on the table above, do you think we can compare the outcome for firm A in period $t=2$ to that of the two other firms to estimate the causal effect of the training on productivity?
 - An alternative approach is difference-in-differences (DID). Discuss the key assumption of this approach in the context of this application, and evaluate it based on the averages provided for Firms A, B, and C.
 - Compute the DID estimate of the training program using the data above.
 - Explain how you would set up the data (sample and variable definitions) and what specification you would estimate in a regression analysis that investigates the key assumption of the DID approach.
 - Explain how you would set up the data (sample and variable definitions) and what specification you would estimate in a regression analysis that estimates the causal effect of the training program using the DID approach.

Critical Values for the $F_{m,\infty}$ Distribution

Rows denote degrees of freedom (m), and columns significance level (%)

##	10%	5%	1%
##			
## 1 :	2.7055	3.8415	6.6349
## 2 :	2.3026	2.9957	4.6052
## 3 :	2.0838	2.6049	3.7816
## 4 :	1.9449	2.3719	3.3192
## 5 :	1.8473	2.2141	3.0173
## 6 :	1.7741	2.0986	2.8020
## 7 :	1.7167	2.0096	2.6393
## 8 :	1.6702	1.9384	2.5113
## 9 :	1.6315	1.8799	2.4073
## 10 :	1.5987	1.8307	2.3209
## 11 :	1.5705	1.7886	2.2477
## 12 :	1.5458	1.7522	2.1847
## 13 :	1.5240	1.7202	2.1299
## 14 :	1.5046	1.6918	2.0815
## 15 :	1.4871	1.6664	2.0385
## 16 :	1.4714	1.6435	2.0000
## 17 :	1.4570	1.6228	1.9652
## 18 :	1.4439	1.6038	1.9336
## 19 :	1.4318	1.5865	1.9048
## 20 :	1.4206	1.5705	1.8783
## 21 :	1.4102	1.5557	1.8539
## 22 :	1.4006	1.5420	1.8313
## 23 :	1.3916	1.5292	1.8104
## 24 :	1.3832	1.5173	1.7908
## 25 :	1.3753	1.5061	1.7726
## 26 :	1.3678	1.4956	1.7554
## 27 :	1.3608	1.4857	1.7394
## 28 :	1.3541	1.4763	1.7242
## 29 :	1.3478	1.4675	1.7099
## 30 :	1.3419	1.4591	1.6964

The Cumulative Standard Normal Distribution Function, $\Pr(Z \leq z)$

Rows denote 1st decimal value of z , and columns 2nd decimal value of z

So for example, $P(Z \leq 0.22) = 0.5871$

##	0	1	2	3	4	5	6	7	8	9
## 0.0 :	0.5000	0.5040	0.5080	0.5120	0.5160	0.5199	0.5239	0.5279	0.5319	0.5359
## 0.1 :	0.5398	0.5438	0.5478	0.5517	0.5557	0.5596	0.5636	0.5675	0.5714	0.5753
## 0.2 :	0.5793	0.5832	0.5871	0.5910	0.5948	0.5987	0.6026	0.6064	0.6103	0.6141
## 0.3 :	0.6179	0.6217	0.6255	0.6293	0.6331	0.6368	0.6406	0.6443	0.6480	0.6517
## 0.4 :	0.6554	0.6591	0.6628	0.6664	0.6700	0.6736	0.6772	0.6808	0.6844	0.6879
## 0.5 :	0.6915	0.6950	0.6985	0.7019	0.7054	0.7088	0.7123	0.7157	0.7190	0.7224
## 0.6 :	0.7257	0.7291	0.7324	0.7357	0.7389	0.7422	0.7454	0.7486	0.7517	0.7549
## 0.7 :	0.7580	0.7611	0.7642	0.7673	0.7704	0.7734	0.7764	0.7794	0.7823	0.7852
## 0.8 :	0.7881	0.7910	0.7939	0.7967	0.7995	0.8023	0.8051	0.8078	0.8106	0.8133
## 0.9 :	0.8159	0.8186	0.8212	0.8238	0.8264	0.8289	0.8315	0.8340	0.8365	0.8389
## 1.0 :	0.8413	0.8438	0.8461	0.8485	0.8508	0.8531	0.8554	0.8577	0.8599	0.8621
## 1.1 :	0.8643	0.8665	0.8686	0.8708	0.8729	0.8749	0.8770	0.8790	0.8810	0.8830
## 1.2 :	0.8849	0.8869	0.8888	0.8907	0.8925	0.8944	0.8962	0.8980	0.8997	0.9015
## 1.3 :	0.9032	0.9049	0.9066	0.9082	0.9099	0.9115	0.9131	0.9147	0.9162	0.9177
## 1.4 :	0.9192	0.9207	0.9222	0.9236	0.9251	0.9265	0.9279	0.9292	0.9306	0.9319
## 1.5 :	0.9332	0.9345	0.9357	0.9370	0.9382	0.9394	0.9406	0.9418	0.9429	0.9441
## 1.6 :	0.9452	0.9463	0.9474	0.9484	0.9495	0.9505	0.9515	0.9525	0.9535	0.9545
## 1.7 :	0.9554	0.9564	0.9573	0.9582	0.9591	0.9599	0.9608	0.9616	0.9625	0.9633
## 1.8 :	0.9641	0.9649	0.9656	0.9664	0.9671	0.9678	0.9686	0.9693	0.9699	0.9706
## 1.9 :	0.9713	0.9719	0.9726	0.9732	0.9738	0.9744	0.9750	0.9756	0.9761	0.9767
## 2.0 :	0.9772	0.9778	0.9783	0.9788	0.9793	0.9798	0.9803	0.9808	0.9812	0.9817
## 2.1 :	0.9821	0.9826	0.9830	0.9834	0.9838	0.9842	0.9846	0.9850	0.9854	0.9857
## 2.2 :	0.9861	0.9864	0.9868	0.9871	0.9875	0.9878	0.9881	0.9884	0.9887	0.9890
## 2.3 :	0.9893	0.9896	0.9898	0.9901	0.9904	0.9906	0.9909	0.9911	0.9913	0.9916
## 2.4 :	0.9918	0.9920	0.9922	0.9925	0.9927	0.9929	0.9931	0.9932	0.9934	0.9936
## 2.5 :	0.9938	0.9940	0.9941	0.9943	0.9945	0.9946	0.9948	0.9949	0.9951	0.9952
## 2.6 :	0.9953	0.9955	0.9956	0.9957	0.9959	0.9960	0.9961	0.9962	0.9963	0.9964
## 2.7 :	0.9965	0.9966	0.9967	0.9968	0.9969	0.9970	0.9971	0.9972	0.9973	0.9974
## 2.8 :	0.9974	0.9975	0.9976	0.9977	0.9977	0.9978	0.9979	0.9979	0.9980	0.9981
## 2.9 :	0.9981	0.9982	0.9982	0.9983	0.9984	0.9984	0.9985	0.9985	0.9986	0.9986