

PSYC1201 Sosialpsykologi – eksamen våren 2022

Oppgavetekst fra UiOs eksamen våren 2022, PSYC1201 (overskriften er eksamenssett.no sin; utsnittene under er klippet uendret ut av UiOs publiserte dokument)

Main exam PSY1100 / PSYC1201 Spring 2022

Below are four questions. Please choose three of them to answer. Regarding the referencing of material that you use, see below.

Question 1

What is normative influence (also known as normative social influence)? Describe how findings from the study of normative influence could be used to change behaviour for the protection of the environment. In your description, use either an existing study, or explain what features an impactful normative influence should have.

Hva er normativ påvirkning (også kjent som normativ sosial påvirkning)? Beskriv hvordan funn fra studiet av normativ påvirkning kan brukes til å endre atferd for å beskytte miljøet. I beskrivelsen din, ta utgangspunkt i en eksisterende studie, eller forklar hva som kjennetegner en virkningsfull normativ påvirkning.

Question 2

Can group performance be greater than the potential group performance given by the sum of its individual members? When does gain or loss in performance of groups occur? Describe one study that illustrates either process loss or process gain and explain why the loss or gain occurred. Imagine that you were to write this exam together with a small group rather than alone – would the outcome be better or worse than writing alone, and why would that be so?

Kan gruppeprestasjon være større enn summen av enkeltmedlemmenes prestasjon? Når oppstår det gevinst eller tap i gruppens prestasjon? Beskriv en studie som illustrerer enten prosessstap eller prosessgevinst, og forklar hvorfor tapet eller gevinsten oppsto. Tenk deg at du skulle skrive denne eksamen sammen med en liten gruppe i stedet for alene – ville resultatet blitt bedre eller dårligere enn om du skrev den alene, begrunn svaret ditt?

Question 3

Discuss to what degree social psychological findings observed in one culture can be expected to replicate in a different culture. Use at least one example study that compared different cultures regarding one finding, effect, or observation. Describe what was found in those cultures and provide a potential explanation.

Diskuter i hvilken grad sosialpsykologiske funn fra én kultur kan forventes å være reproduserbar i en annen kultur. Ta utgangspunkt i minst en studie som sammenligner forskjellige kulturer når det gjelder ett funn, effekt eller observasjon. Beskriv hva som ble funnet i disse kulturer, og gi en mulig forklaring.

Question 4

In general, social psychology uses a variety of different research methods (e.g., experiments, quasi-experiments, surveys, observational methods, etc.). Choose two of these and describe how they could be used to study aggression. In your answer, also define aggression.

Generelt bruker sosialpsykologien en rekke forskjellige forskningsmetoder (f.eks. eksperimenter, kvasi-eksperimenter, undersøkelser, observasjonsmetoder, etc.). Velg to av disse, og beskriv hvordan de kan brukes til å studere aggresjon. Definer også aggresjon i svaret ditt.

Instructions on references:

You do NOT need to use APA style references of sources in your answers, but you are asked to use a simplified version to point to the sources that you use:

Theories and classic studies:

If you point to a specific theory, know the author(s), and want to name them, you can simply write the author's name without referencing a specific work. For instance, you would write: "One theory that aims to explain intergroup behavior is Social Identity theory by Tajfel."

Similarly, if you want to point to a specific well-known study and know the author, you can simply write the author's name, without the year of the publication: "In Milgram's studies on obedience..."

Other studies mentioned in the textbook:

If you want to point to a specific study that you found in the textbook or other pensum, you can refer to it without adding an APA reference, but pointing to the textbook, e.g.:

"one experimental study by Klinesmith and colleagues showed that handling a gun for 15 minutes increased men's testosterone levels, compared to handling a toy (textbook, p. 367)."

or (especially for those who have an e-book version and might not have the print text numbers):

"one experimental study by Klinesmith and colleagues showed that handling a gun for 15 minutes increased men's testosterone levels, compared to handling a toy (textbook, Chapter 9)."

You could also write (Hewstone & Stroebe 2021, p. 367) or (Hewstone & Stroebe 2021, Chapter 9)

Similarly, you can point to (pensum chapter 6 on Understanding others) or (Ward, 2016, p. 367)

In every case, the goal is to make this somehow verifiable for the person who is grading your answer.

Studies not mentioned in the textbook:

If you want to refer to literature that you did not find in the textbook, but somewhere else, you need to make sure that the grader can also find the study you are talking about. So in that case, you would have to provide a more proper reference, by adding the year in the text and the source at the end of the answer. The source needs to include at least the first author, the title, and the journal or book title.

For instance:

"one experimental study by Klinesmith and colleagues (2006) showed that handling a gun for 15 minutes increased men's testosterone levels, compared to handling a toy."

AND

Klinesmith et al., (2006). Guns, testosterone, and aggression: an experimental test of a mediational hypothesis. *Psychological Science*.

Or the complete APA reference, which you can easily copy by looking up the reference on Google Scholar and clicking on the " symbol:

Klinesmith, J., Kasser, T., & McAndrew, F. T. (2006). Guns, testosterone, and aggression: an experimental test of a mediational hypothesis. *Psychological science*, 17(7), 568-571.

Again - this is ONLY necessary if you cite a source that is not also mentioned in the pensum.

Kilde: Oppgaveteksten er gjengitt ordrett fra Universitetet i Oslo, Psykologisk institutt: «Main exam PSY1100 / PSYC1201 Spring 2022 – Grading guide» (psy1100-psyc1201-v22-eksamensoppgaver-og-sensorveildning.pdf), publisert på uio.no under PSYC1201 – Tidligere eksamensoppgaver. UiO har ikke publisert oppgavesettet separat; dette arket inneholder bare oppgaveteksten, klippet ut av dokumentet uten endringer. Sensorveiledningens tekst er utelatt. Satt opp av eksamenssett.no, som ikke er tilknyttet UiO.